North Ayrshire Council
Interim Report to the Audit and Scrutiny Committee
on the audit for the year ended 31 March 2019
Issued 3 June 2019 for the meeting on 18 June 2019
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Introduction
The key messages in this report

I have pleasure in presenting our report to the Audit and Scrutiny Committee (Committee) of North Ayrshire Council (the Council) as part of our 2018/19 audit responsibilities. I would like to draw your attention to the key messages from this paper:

Background
As set out in our plan which was presented to the Committee in March 2019, the Code of Audit Practice sets out four audit dimensions which set a common framework for all public sector audits in Scotland.

Our audit work has considered how the Council is addressing these and our conclusions are set out within this report.

Scope of audit
Our audit work covered the four audit dimensions as follows:

• Financial sustainability;
• Financial management;
• Governance and transparency; and
• Value for money.

The audit incorporated the specific risks highlighted by Audit Scotland, in particular, the impact of EU withdrawal, the changing landscape for public financial management, dependency on key suppliers, care income and increased focus on openness and transparency.

Our audit also considered the five Strategic Audit Priorities set by the Accounts Commission, as detailed within our Audit Plan.

As part of this review we met with key members of the Executive Leadership Team (ELT) and a sample of elected members and council officers. We also observed a Committee meeting in March 2019. We then reviewed supporting evidence to support our judgements and conclusions which are contained within this report.
Introduction (continued)
The key messages in this report (continued)

Overall conclusions

Financial sustainability – The Council has a clear process in place for medium and long term financial planning and the current level of reserves held is at an acceptable level. Over 2018/19 and 2019/20, £7.38m is needed from reserves to support the core recurring budget, however, the Council has recognised that a sustainable solution is required from 2020/21 onwards.

It is estimated that the cumulative funding gap over the next three years could reach up to £25.41m if savings are not identified. It is therefore becoming more critical for the Council to change the way services are provided and make savings to achieve financial sustainability.

The Council has done a lot of work around transformation planning and has identified an ambitious savings target of £15.42m over the next three financial years from transformation, this represents 33% of the estimated cumulative funding gap over the period. It is vital that the Council identify further savings and efficiencies to close the remaining funding gap.

The Council has integrated the basis of its approach to transformation into the Council Plan and has set-up the Transformation Think Tank. The Transformation Think Tank is developing a framework to ensure appropriate governance and detailed plans are in place to secure delivery. It is important that this is developed with a process in place to monitor the progress of key objectives and outcomes to ensure savings remain on track over these years.

Financial management – The Council has strong financial management arrangements which are robust enough to sufficiently manage financial activity and capture and address any challenges to the achievement of financial targets.

Council financial performance including in-year changes to funding is transparently presented.

Governance and transparency – The Council has seen changes to its leadership in 2018/19 with the early retirement of the previous Chief Executive and a proposed wider Directorate restructure. The new Council structure was approved at Staffing and Recruitment Committee on 8 May 2019 and the Council needs to ensure that the change in structure will not have an adverse impact on capacity to deliver services.

Value for money – Performance improvements have been made between the end of 2017/18 and the mid-year point of 2018/19 against local performance indicators.

The Council is also fully engaged with its contribution towards national outcomes.

Our detailed findings and conclusions are included on pages 5 to 25 of this report.

Next steps

An agreed Action Plan is included on page 31 of this report. We will consider progress with the agreed actions and provide an update on any significant changes in our annual audit report to the Committee in September 2019.

Added value

Our aim is to add value to the Council by providing insight into, and offering foresight on, financial sustainability, risk and performance by identifying areas for improvement and recommending and encouraging good practice. In so doing, we aim to help the Council promote improved standards of governance, better management and decision making, and more effective use of resources.

We have provided our separate ‘Sector Developments’ report, where we have shared our research, informed perspective and best practice from our work across the wider public sector that are specifically relevant to the Council. We would encourage the Council to consider this as it implements its next phase of transformation.
Financial sustainability
Overview

Financial sustainability looks forward to the medium and longer term to consider whether the Council is planning effectively to continue to deliver its services or the way in which they should be delivered.

Audit risks
Within our audit plan we identified a number of risk as follows:
• The Council’s Transformation Plans are not appropriately progressed, resulting in benefits not being realised and financial balance not being achieved; and
• the Council’s long-term financial planning is inconsistent with the Scottish Government’s five-year plan.
Financial sustainability (continued)

Short term financial position

2019/20 budget

The Council approved a balanced budget of £343.52m for 2019/20 on 27 February 2019. This incorporated £3.49m of previously approved savings and a further £2.88m of new savings to be made and plans to use £3.88m from reserves. The Council’s use of reserves is discussed in more detail on page 7.

In setting its budget, the Council recognised that, whilst projecting to achieve short term financial balance, a number of risks exist, including:

- Cost of service delivery exceeding financial provision including:
  - pay, demand led pressure and inflation;
  - not securing in year financial balance;
  - Savings not being delivered on time; and
  - Adequacy of reserves and provisions.
- Financial sustainability of the Health and Social Care Partnership (HSCP).
- Delivery of current and future years transformation.

The Council also takes a priority based approach to budgeting through the use of ‘Boston Grid’ analysis in which all savings are plotted in terms of high to low community impact. The savings identified are scrutinised and debated to help Members get an understanding of the impact savings will have on the community and the delivery risk attached to each saving.

The approach has been well received and the Council intends to continue this for future budgets. We would like to highlight this approach as an area of best practice.

Participatory budgeting

The Council works closely with its communities and Participatory Budgeting (PB) in North Ayrshire is one of the key focus areas of community empowerment.

The Council has three main methods of PB: digital events where voting is online; a ‘dragon’s den’ style of event where community groups make a pitch to an audience who vote for their favourites; and a ‘market place’ type of event where the groups have a stall of information and they talk to the audience about their project before voting for their choices.

Locality PB in North Ayrshire has been very successful since its introduction in 2016. As of March 2019, the Council have held events in all six localities, with over £180,000 being awarded to 152 different projects. This was from 788 people voting at events utilising the ‘dragon’s den’ approach and 2413 votes from people at ‘market place’ events.

Youth PB is also a key area of focus for the Council and has seen high response rates from young people in North Ayrshire. Youth PB has been 100% digital, with projects uploaded onto the Young Scot Website and voting done online. As of March 2019, over £50,000 has been awarded to 58 groups. This was from 6,814 young people voting online.

The Scottish Government has set a target that at least 1% of local government budgets will be subject to participatory budgeting by the end of 2021, this equates to £3.43m for the 2019/20 budget. In order to meet this ambition the Council has been a national pilot for PB, especially in mainstream budgets and has identified £750,000 of grounds maintenance budgets, youth budgets and a range of grants now being allocated via PB. This has enabled local communities to have a say in shaping how part of the ground maintenance budget was allocated. This initiative was piloted in one locality, where over 600 responses were received. Following the successful this approach is now being rolled out across the other five localities.
Financial sustainability (continued)
Short term financial position

Reserves

The Council has used reserves in setting its budget over the last few years. This has included a reduction in unearmarked reserves to the current level of 2% of net expenditure. The Council recognises that use of reserves provides a temporary solution but requires a more sustainable approach to be developed. The Council's Reserve Strategy is a risk specific approach and in line with best practice. The Council has taken the position that based on specific risks the minimum reserves should be 2% which is expected to be achieved in 2018/19.

At 31 March 2018, the Council had unearmarked reserves of £6.62m. It is anticipated that the unearmarked reserve will remain at the Council’s approved minimum of 2% which will be £6.91m at 31 March 2019.

At 31 March 2018 the General Fund earmarked balance was £26.61m and it is anticipated to be £17.63m at 31 March 2019, the decrease being mainly attributed to £1.70m on affordable housing, £6.65m on project specific fund which were carried forward from 2017/18 and £3.19m on change and service redesign fund. The movement in reserves during the year is shown in the table below.

As at 31 March 2018, the specific reserves balance was £12.13m and is anticipated to be £9.65m as at 31 March 2019, this comprises insurance fund (£2.61m) and capital fund (£7.04m).

The movement in unearmarked and earmarked reserves over the last five years is illustrated below. The current year unearmarked balance of £6.91m is up slightly from £6.62m in 2017/18 which is positive. The Council should ensure that unearmarked reserves are maintained in line with the agreed reserves strategy.

<table>
<thead>
<tr>
<th>Reserves</th>
<th>At 31 March 2018 (£m)</th>
<th>At 31 March 2019 (£m)</th>
<th>Increase/ (decrease) (£m)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unearmarked</td>
<td>6.62</td>
<td>6.91</td>
<td>0.29</td>
</tr>
<tr>
<td>Earmarked</td>
<td>26.61</td>
<td>17.63</td>
<td>(8.98)</td>
</tr>
<tr>
<td>Specific</td>
<td>12.13</td>
<td>9.65</td>
<td>(2.48)</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>45.36</strong></td>
<td><strong>34.19</strong></td>
<td><strong>(11.17)</strong></td>
</tr>
</tbody>
</table>

General Fund Reserves

![Graph showing General Fund Reserves from 2014/15 to 2018/19]
Financial sustainability (continued)
Medium to long term financial sustainability

Medium term financial planning

The Council recognise that due to increasing demand for services and the continuing restraint in relation to the Council funding settlement, it will have to consider how it can fundamentally transform service delivery in order to meet citizen needs with reducing budgets.

The Council’s latest Medium Term Financial Plan (MTFP) was updated in February 2019 to cover the period 2019/20 to 2021/22. The MTFP sets a balanced budget for 2019/20, however, indicates a deficit of £14.67m and £10.74m in 2020/21 and 2021/22 respectively. This includes new savings targets of £2.88m, £1.14m and £0.73m in each of the years.

This is based on the following key assumptions:

- For 2020/21 and 2021/22 the assumption is that the level of core grant support will reduce by 2%.
- 79% of the funding for the additional costs of teachers’ pension is being met by the Scottish Government, with the remainder being met by the Council.
- An uplift of 4.8% on council tax in 2019/20 and an uplift of 3% in each the following years.

In 2018/19 and 2019/20, £3.50m and £3.88m from reserves are needed to support the core recurring budget. These reserves provide non-recurring funding in 2019/20, however, the Council has recognised that a sustainable solution is required from 2020/21 onwards.

It is estimated that the cumulative funding gap over the next three years could reach up to £25.41m if savings are not identified to reduce the deficit in the coming years, as illustrated in the following graph. It is therefore becoming more and more critical for the Council to change the way services are provided and make savings to achieve financial sustainability.

Long term financial planning

The Council has a Long Term Financial Outlook (LTFO) covering the period 2018/19 to 2027/28. The LTFO includes the significant financial challenges the Council faces over the next 10 years and the approach to respond to this. This includes service reviews and associated delivery plans. The LTFO is updated every three to four years.

The current LTFO outlines that the Council plans to undertake a more fundamental review of the services it provides and its partnership with Communities and other stakeholders. This has been done as part of the transformation work as detailed on page 10.

The LTFO identifies cost pressures and areas of concerns over the next 10 years and indicates an estimated funding shortfall of £156.0m assuming nothing changes. The LTFO informs the Council’s medium term financial plans where specific savings are set out.

The Council has reviewed and considered the Scottish Government Medium Term Financial Strategy (MTFS) as part of medium to long term planning, however, it recognises that it is a high level strategy which does not give any specific guidance for local government.
Financial sustainability (continued)
Medium to long term financial sustainability

Capital planning and treasury management

The Council updates its Treasury Management and Investment Strategy (TMIS) on an annual basis. The strategy document provides a detailed assessment of treasury requirements for the period up until 2021/22. This includes assessments of treasury management and investment strategy requirements as well as capital and prudential indicators in line with CIPFA’s Prudential Code.

The TMIS considers the Council’s future capital funding arrangements. As per the graph below, the Council anticipates £39.52m of capital expenditure for 2018/19 and forecasts £147.88m in total capital expenditure over the next three years.

Cumulative borrowings anticipated for 2018/19 are £282.86m and projected to be at £402.65m by 2021/22. The estimated ratio of debt to net revenue stream across the next three years averages at 5.0%, this is below the Scottish local authority average of 7.75%.

The Council has a Capital Investment Programme (CIP) covering the period 2019/20 to 2027/28. The CIP incorporates all funding sources to 2027/28, including assumed levels of general capital grant, specific grants and a prudent assessment of the level of capital receipts.

The CIP will deliver a total programme of £254.91m to 2027/28 financed through a combination of capital grants, capital receipts and internal funds. The balance of funding required to deliver the capital programme will be met through prudential borrowing and this is anticipated at £85.32m over the period. The CIP aligns to the priorities below:

- **Growing our economy, increasing employment and regenerating towns (£27.42m)** – Includes investment in the Council’s contribution to the Ayrshire Growth Deal, Montgomerie Park masterplan, Irvine High Street works and other vacant and derelict land regeneration.

- **Working together to develop stronger communities (£4.50m)** – Includes investment in improvement grants.

- **Helping all of our people stay safe, healthy and active (£21.90m)** – Includes investment in cycling, walking and safer streets investment and property lifecycle investment

- **Ensuring people have the right skills for learning, life and work (£88.12m)** – Includes investment in community campus in Ardrossan, additional support needs campus development and Montgomerie Park and Moorpark primary schools.

- **Protecting and enhancing the environment for future generations (£92.40m)** – Includes investment in roads network, lighting infrastructure investment, bridges and structures.

- **Investment that underpins delivery of the Council’s strategic priorities (£20.56m)** – Includes ICT investment and vehicles and plant investment.
Financial sustainability (continued)
Medium to long term financial sustainability

Transformation work

The Council’s transformation programme, Transformation 2 (T2) was brought to a close in February 2019 with total savings of £6.70m over the life of T2. A summary report was presented to Cabinet of the main achievements of the programme. The report noted that the next phase of transformation will be embedded in the draft Council Plan which was presented to Council in March 2019.

The draft Council Plan 2019-24 was approved by Council in March 2019, with the next phase of transformation now being included within the Council Plan rather than being a standalone document. The Draft Plan is constructed around three strategic themes, which are:

- **Aspiring Communities** – building a society where everyone has the same life chances to grow, prosper and have fulfilling and healthy lives.
- **Inspiring Place** – creating an enterprising, vibrant and sustainable environment, appealing to investors, attractive for visitors and a place where residents are proud to live and work in.
- **A Council for the Future** – transforming and improving services for communities through innovation, changing approach and focusing investment in the Council’s priorities.

The first two themes are outward looking whilst the third sets out how the Council will work moving forward. This forms the basis of the Council’s approach to transformation. Savings from transformation are forecast to be £15.42m as illustrated below which are based on a number of projects across the three strategic themes.

The Transformation Think Tank, led by the Executive Director (Finance and Corporate Support) has been set up to develop a pipeline of transformation projects which will regularly report to the Chief Officer Leadership Team (COLT). The Council is clear that that transformation not only focuses on service redesign but also demand management and digital initiatives which may not have tangible savings specifically assigned but are instead seen as key enablers across all service redesign programmes. The Council have dedicated resource set aside to focus on transformation through the creation of a single Transformation Team which will make it easier to align resource to the right projects, track progress and ensure benefits are delivered.

The proposed savings targets for the next phase of transformation are ambitious, therefore, it is important the Council has the supporting infrastructure in place. We recommend the Council has detailed plans in place to deliver the next phase of transformation and monitors the progress of key objectives and outcomes of these with appropriate benefit realisation tools.

**Ayrshire Growth Deal**

In addition to the work being done around transformation, the Ayrshire Growth Deal also represents further transformation opportunities for the Council. The deal was signed on 8 March 2019 by the three Ayrshire Councils and the UK and Scottish Governments and it aims to take forward a number of transformational projects across the region.

The Ayrshire Growth Deal will provide an investment of more than £250m across the three Ayrshire Councils in the key sectors of aerospace and space, life sciences, manufacturing and tourism.

The multi-million pound investment is expected to help drive economic development across the region, boosting jobs, creating opportunity and encouraging further inward investment.

![Savings Required](chart.png)
Financial sustainability (continued)
Medium to long term financial sustainability

Workforce Strategy and plan

As part of the next phase of transformation, staff development, training and education remains a high priority for the Council. The Council has made a conscious decision not to produce a standalone workforce planning strategy, instead, opting to implement a more dynamic way of workforce planning.

Each service within the Council now has an individual workforce plan which is a live document which is maintained by the head of each service. The document is the same for each service and considers a number of factors including composition and demographics of current workforce, current service reviews and an action plan. This is a live document with quarterly stocktakes on progress and is used to assess overall workforce needs of the Council.

People Services support workforce planning by providing advice, guidance and challenge, where required, and also by ensuring that the key stakeholders are working collaboratively.

As part of the workforce planning process the Council has introduced methodology and tools to aid analysis and review:

- Analysis of current workforce through the use of business analytics tool ‘Power BI’.
- PESTLE Analysis for each service which looks at 6 key factors:
  - Political, Economic, Social, Technological, Legal and Environmental (PESTLE).
- Span of control analysis, which looks at the number of direct line reports to manager ratio, identification of career development routes and succession plans, training and development needs and high risk posts.

These tools enable services to drill down to areas of their organisation and understand in greater detail key data that impacts on the workforce plan. They also allow HR and senior management within services to assess risks specific to their area of the organisation.

The Council’s new workforce planning has been in place since mid 2018 with the model continuing to evolve, so it is important that the Council monitor this new way of working closely to ensure workforce planning across the whole Council is effective.

Deloitte view – Financial sustainability

The Council has a clear process in place for medium and long term financial planning and the current level of reserves held is at an acceptable level. In 2018/19 and 2019/20, £3.50m and £3.88m are needed from reserves to support the core recurring budget, however, the Council has recognised that a sustainable solution is required from 2020/21 onwards. It has considered the Scottish Government MTFS as part of its financial planning, however, it does not provide specific guidance for local government.

The Council has done a lot of work around transformation planning, such as creating the Transformation Think Tank and incorporating the next phase of transformation into the Council Plan. It has identified an ambitious savings target of £15.42m over the next three financial years from transformation, however, this does not completely close the estimated cumulative funding gap of £25.41m. It is therefore vital that the Council identify further savings and efficiencies to close the remaining funding gap. It is important the Council has detailed plans in place to deliver these targets and monitors the progress of key objectives and outcomes to ensure savings remain on track over these years. If the next phase is not progressed appropriately this could result in benefits not being realised and financial balance not being achieved.
Financial management
Overview

*Financial management* is concerned with financial capacity, sound budgetary processes and whether the control environment and internal controls are operating effectively.

Audit risks
Within our audit plan we identified a number of risk as follows:
- A lack of appropriate financial management could result in the Council not achieving its financial targets; and
- the underlying financial performance of the Council is not transparently reported.
Financial management (continued)

Financial performance

General Fund

The original 2018/19 budget approved by the Council budgeted general fund net expenditure of £331.21m in the year. This has been updated throughout the year, to £333.52m in June (P3), £336.59m in September (P6), £337.02m in November (P8) and £337.83m in January (P10). The overall projected underspend has increased throughout the year, with the Council anticipating an underspend for 2018/19 of £1.11m in P10, prior to the final agreement of the local government pay settlement. To date, budget performance at P12 has not been finalised, however, the Council is anticipating a break even position at year end, once these costs are included.

This has been consistently reported to members throughout the year as illustrated in the graph below, it should be noted that Other Corporate Items includes Other Corporate Services and capital finance costs.

For variances over 2% the key drivers were:

• Chief Executive Services (P10) – variance primarily related to vacancy management and funding which has not been fully utilised during 2018/19.

• Finance & corporate support (P10) – variance mainly related to higher than anticipated staff turnover across the services.

• Other Corporate Items (P3, P6, P8, P10) – variances were mainly attributed to financing charges based on the latest cash flow and interest rate projections. There is a strategy in place to earmark the financing charges underspend to support the 10 year capital programme.

Savings Plans

The 2018/19 General Services Revenue Estimates for 2018/19 included targets for savings of £5.09m across all services. Savings were achieved predominantly through service redesign, however, some savings were made through vacancy management. At P10 the majority of savings were on target for delivery by 31 March 2019, however, the projections include a delay in delivery of £0.70m against current year net savings from the following:

• Sheltered housing savings within Place, with the projected shortfall met from the existing budget;

• Community centre savings within Economy & Communities, offset by the early achievement of savings from the review of Community Learning and Development.

Housing Revenue Account (HRA)

The HRA is expected to end the year at a breakeven position compared to budget. This has been consistently reported to members throughout the year.

Within the performance reports variances in the HRA were highlighted and fully explained, however, such variances were minimal throughout the year.
Financial management (continued)

Budgetary control systems

Capital programme

The key areas of capital expenditure for delivering the CIP in 2018/19 by the Council were roads, schools and infrastructure which totalled £36.80m. Funding for this spend came from a number of sources:

<table>
<thead>
<tr>
<th>Funding source</th>
<th>£m</th>
<th>Funding source</th>
<th>£m</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Capital Grant</td>
<td>3.19</td>
<td>Specific Capital Grant</td>
<td>3.08</td>
</tr>
<tr>
<td>Reserves</td>
<td>0.29</td>
<td>Current Revenue</td>
<td>1.06</td>
</tr>
<tr>
<td>Other grants &amp; contributions</td>
<td>5.94</td>
<td>Borrowing</td>
<td>23.24</td>
</tr>
</tbody>
</table>

The performance against budget in the year is illustrated in the graph below:

For variances over 5% the key drivers were:


- **Other (P10)** – underspends within other services were transferred into “flexibility” with uncommitted funds used to support future projects.

In addition, capital expenditure on the Council Housing stock is delivered through the HRA Capital Programme which totalled £28.28m at P10.

<table>
<thead>
<tr>
<th>Funding source</th>
<th>£m</th>
<th>Funding source</th>
<th>£m</th>
</tr>
</thead>
<tbody>
<tr>
<td>Capital Grant</td>
<td>9.61</td>
<td>Current Revenue</td>
<td>13.23</td>
</tr>
<tr>
<td>Reserves</td>
<td>4.92</td>
<td>Borrowing</td>
<td>0.52</td>
</tr>
</tbody>
</table>

Financial reporting

The Council has effective financial planning and management arrangements in place. The ELT and Cabinet review financial performance bi-monthly and reporting to senior managers is carried out on a monthly basis.

From review of the Council's performance reports to Cabinet throughout the year, it is clear the Council have strong financial monitoring arrangements where large variances in budgets are highlighted and fully explained. Generally, variances over £0.05m are highlighted and explained in the report to Cabinet.

Financial capacity

The Finance Team is led by the Executive Director (Finance and Corporate Support) and Head of Finance, both of whom are experienced in local government finance roles. We have not identified any issues with the financial skills, capacity and capability of the Finance Team.

It should also be noted that in 2018/19 the North Ayrshire Integration Joint Board appointed a new Head of Finance and Transformation further enhancing resources and capability within the HSCP. Previously, this role had been performed by the Head of Finance of the Council.
Financial management (continued)

Systems of internal financial control

**Internal audit**

The Council’s Internal Audit function has independent responsibility for examining, evaluating and reporting on the adequacy of internal controls. During the year, we have reviewed all internal audit reports presented to the Audit and Scrutiny Committee and the conclusions have helped inform our audit work, although no specific reliance has been placed on the work of internal audit.

From our review of the internal audit reports issued during 2018/19, we have noted a number of key findings and action points, including issues identified from internal audit around lack of internal controls. We note that no fraudulent activity has been identified as a result of these issues, and management has either addressed or made plans to address the risks highlighted.

**Standards of conduct for prevention and detection of fraud and error**

We have reviewed the Council’s arrangements for the prevention and detection of fraud and irregularities. Overall we found the Council’s arrangements to be operating effectively.

<table>
<thead>
<tr>
<th>National Fraud Initiative (NFI)</th>
</tr>
</thead>
</table>

In accordance with Audit Scotland planning guidance, we are required to monitor the Council’s participation and progress in the NFI during 2018/19. An NFI audit questionnaire will be completed and submitted to Audit Scotland by 30 June 2019, which will detail the Council’s engagement in the exercise. NFI data was received in March 2019 and the process closes in 2020. Overall, we are satisfied the Council is fully engaged with the NFI exercise.

A summary of the matches reported on the NFI system is provided in the table below:

<table>
<thead>
<tr>
<th>NFI 2018/19</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total matches flagged</td>
<td>3,214</td>
</tr>
<tr>
<td>Total matches flagged as high risk</td>
<td>516</td>
</tr>
<tr>
<td>Total high risk matches processed</td>
<td>14</td>
</tr>
<tr>
<td>Remaining high risk matches to be processed</td>
<td>502</td>
</tr>
</tbody>
</table>

It is important that the Council progress its review of high risk matches to identify whether any are indications of fraud. We will report on the Council’s progress on processing matches identified during the NFI exercise in our final audit report in September 2019.

**Deloitte view – Financial management**

The Council has strong financial management arrangements which are robust enough to sufficiently manage financial activity and capture and address any challenges to the achievement of financial targets.

From review of the Council’s performance reports to Cabinet throughout the year, it is clear that underlying financial performance including in-year changes to funding is transparently presented. The reports to Cabinet identify any large variances in budgets are highlighted and fully explained.

We have not identified any concern with the financial skills, capacity and capability of the Finance Team. The addition of the Head of Finance and Transformation for the HSCP further enhances resources and capability within the Finance Team as this role was previously performed by the Head of Finance of the Council.
Governance and transparency

Overview

*Governance and transparency* is concerned with the effectiveness of scrutiny and governance arrangements, leadership and decision making, and transparent reporting of financial and performance information.

Audit risks

Within our audit plan we identified a number of risk as follows:

- Changes to the management structure may have an adverse impact on service delivery;
- governance arrangements between the Council, NHS Ayrshire and Arran and North Ayrshire Integration Joint Board (IJB) are not effective; and
- the Council’s approach to openness and transparency is not keeping pace with public expectations and good practice.
Governance and transparency (continued)

Leadership

The Council has had changes to leadership in 2018/19. Former Chief Executive, Elma Murray, retired in October 2018 and was replaced by Craig Hatton, former Executive Director (Place). An internal recruitment process was conducted to support the Council's ethos of “growing our own talent”, if this had been unsuccessful a full external recruitment process would have been carried out. This decision was supported by a business case which considered best value implications. We have reviewed the business case which was approved by the Staffing and Recruitment Committee on 24 August 2018 and conclude that the recommendations were reasonable and represent best value to the Council. This is justified by the following:

- Voluntary early retirement costs were £26,000 on the basis that the Chief Executive will take reduction in her pension.
- Internal recruitment costs incurred were approximately £4,000.
- External recruitment costs incurred would have been at least £12,000.

In addition, the Council considered Audit Scotland’s ‘Bye Now, Pay Later’ report which sets out a number of recommendations to be applied when senior management leave. The Council considered these recommendations and concluded that the cost of early retirement was reasonable, and it could result in significant future savings through Directorate restructure as discussed below.

Directorate Restructure

While the Chief Executive post was replaced it also allowed the Council to look at a wider Directorate restructure. It was proposed that the new structure would reduce from four Executive Directors to two Assistant Chief Executive’s working together with the Chief Executive. This type of structure has been in place for a number of years in other councils across Scotland.

To allow this structure to be implemented there would need to be a realignment of Heads of Service remit to allow them to fully support the Council Plan, however, the final decision for restructure had been left for the new Chief Executive to take forward.

The new Council structure was approved at Staffing and Recruitment Committee on 8 May 2019 and the restructure is expected to be fully in place by 2020/21. It is important that the Council monitors the restructure closely to ensure that the change in structure will not have an adverse impact on capacity to deliver services.
Governance and transparency (continued)
Vision and governance arrangements

Council Plan

The Council Plan sets out the vision and mission of the Council:

- "A North Ayrshire that is 'Fair for All'."
- "Working together to improve well-being, prosperity and equity in North Ayrshire."

The Council Plan has identified 3 strategic priorities to help make this happen:

- Aspiring Communities
- Inspiring Place
- A Council for the Future

North Ayrshire Community Planning Partnership (CPP)

The CPP Local Outcomes Improvement Plan (LOIP) sets out the vision:

- "North Ayrshire – A Better Life."
- "To achieve this we need to make sure that life is 'Fair for All' in North Ayrshire."

The LOIP has identified 4 strategic priorities to help make this happen:

- A Working North Ayrshire
- A Healthier North Ayrshire
- A Safer North Ayrshire
- A Thriving North Ayrshire

Governance and scrutiny arrangements

The Council’s ELT has seven members, including the Director of the Health & Social Care Partnership. The ELT is responsible for reporting to the Cabinet and Council. We have found reporting in the year to be effective and robust.

This Council is made up of 33 elected Members and there is currently a minority Labour administration. The Cabinet is the main decision making body within the Council and consists of six elected members including the Leader of the Council. The Cabinet reviews financial monitoring reports every two to three months and all Cabinet and Council meeting minutes and agenda items are publicly available.

The Audit and Scrutiny Committee consists of seven elected members and the chairperson is the leader of the main opposition in line with best practice. From our observation at meetings and following review of meeting minutes and agenda items we have concluded that Committee meetings are well attended and effective levels of scrutiny and challenge are provided.

In order to ensure that the governance and scrutiny framework is continually improving, we would encourage the Council to consider annual self-assessment of Committee and Council performance. The results of which should being made publicly available through the publication of an annual report.
Governance and transparency (continued)
Openness and transparency

Openness and transparency

Taking an open approach to business can support good governance.

It is about behaviours, centred on a preference for sharing information about how and why decisions are made. In the public sector, this is based on the recognition that public services are delivered for the public good using public money.

Transparency can be seen as a process. Access to information provides insight into decision-making and how the organisation work. Transparency in the public sector is supported by statutory requirements and regulations. These are minimum requirements and it is for individual organisations to decide whether the content and volume (in terms of quantity and amount of detail) of the information that they make available contributes to increased understanding. There are judgements to be made, and an approach designed to increase transparency rather than comply with minimum standards is more likely to satisfy the good governance test.

Openness and transparency are individually important, and working well together they help demonstrate that public organisations are acting in the public interest.

We have considered the Council’s approach to openness and transparency, how good the Council’s information is and its commitment to improving openness and transparency and concluded:

- The Council complies with CIPFA’s ‘Delivering Good Governance in Local Government’ framework.
- The Council are open in their decision making and make the majority of their reports and committee minutes available on their website. Generally, only reports containing commercial sensitivity are not published.
- The Council allows members of the public to attend meetings and has recently started webcasting allowing members of the public to watch live council meetings and archived council meetings.
- Overall, we are satisfied that the Council is open and transparent with its residents and relevant stakeholders.
Governance and transparency (continued)

Following the public pound and community engagement

Following the public pound

The statutory requirements to comply with the Following the Public Pound Code, in conjunction with the wider statutory duty to ensure Best Value, means that Councils should have appropriate arrangements to approve, monitor and hold third parties accountable for public funding provided to them.

Within the Internal Audit plan there is specific time set aside to review “Following the public pound” during the year as part of the work performed. This includes an annual audit of Community Councils accounts’ to ensure Council funding is used in accordance with the Council’s Scheme of Administration and an annual audit of the accounts of various Tenants and Residents Associations. Additionally, the Council supports KA Leisure and the Community Investment Fund, where collaborative projects are developed, supported and monitored by the Council within the locality planning framework. We are therefore satisfied that the Council complies with the Following the Public Pound Code.

Community engagement

The Council is proud of its history of working closely with its communities and of how it has subsequently embraced the principles of the Community Empowerment Act.

The Council fully supports community empowerment and recognises the importance of building community capacity, this has been recognised through a number of awards over the last few years including: Consultation Institute Skills Development Award (UK), the COSLA Gold Award for Youth Engagement and Participation, the Herald Award for Community Campaign of the Year and the Herald Award for Young People’s Digital Project of the Year.

The Council is currently developing a Community Engagement and Consultation Centre of Excellence which will allow the Council to get feedback from members of the public about the work that the Council is doing in the community. The Council is also piloting a new digital participation tool which allows members of the public to join online debate around specific topics.

As mentioned on page 6, the Council also considers the impact savings will have on the community though ‘Boston Grid’ analysis in which all savings are plotted in terms of high to low community impact. These were all discussed and debated helping Members to get an understanding of the impact of savings on the community.

This analysis allows members of the public to see how proposed savings will impact on their local community and has largely been welcomed.

We would like to highlight the Council’s approach to community engagement as best practice and sector leading.
Governance and transparency (continued)
Integration of health and social care

North Ayrshire IJB

As reported in our 2017/18 annual report, the IJB ended 2017/18 with a carried forward deficit of £5.81m payable to the Council as a result of cumulative overspend in the last two years. This presented a recoverability risk to the Council.

In 2018/19 the Council had set aside £1.49m to support repayment of the IJB deficit. An in year overspend of £0.82m by the IJB was funded from this sum, reducing the deficit repayment to £0.67m. The resultant cumulative deficit is now £5.14m with the remainder due to be repaid over the next three years. A balanced budget has been set for 2019/20, however, this includes significant efficiencies that need to be achieved.

The final financial position for the IJB in 2018/19 is an improvement on the prior year, particularly given the significant historical overspends. Improvements have been made to the quality and frequency of financial monitoring reports and there is now an effective integrated budget monitoring arrangement in place.

Deloitte view

The Council has had changes to leadership in 2018/19 with the appointment of a new Chief Executive, this has also allowed the Council to approve a wider Directorate restructure. Whilst the new structure isn’t expected to be fully implemented until 2020/21, the Council needs to ensure that the change in structure will not have an adverse impact on capacity to deliver services.

We have noted that reporting from the IJB to the Council is effective. The ultimate responsibility for IJB budgets being met lies with the IJB, however, the Council must recognise the potential impact of any deficits in the IJB and consider this as part of future financial planning.

We have considered the Council’s approach to openness and transparency, how good the Council’s information is; and its commitment to improving openness and transparency and we are satisfied that the Council is open and transparent with its residents and relevant stakeholders.

The Council fully supports community empowerment and recognises the importance of building community capacity, we would like to highlight the Council’s approach to community engagement as best practice and sector leading.
Value for money

Overview

*Value for money* is concerned with using resources effectively and continually improving services.

Audit risks
Within our audit plan we identified a number of risk as follows:
- The Council’s approach to focused performance improvement in specific areas is not effective; and
- the Council does not clearly report on its contribution towards the national outcomes.
Value for money (continued)

Performance management

The Council gathers performance information to monitor, track and improve service delivery. The Council Plan and the Annual Performance Report are used to plan for and report on the Council’s performance. The Council monitors performance using the following measures:

- Local indicators detailed in Directorate and Service Plans;
- Local Government Benchmarking Framework (LGBF); and
- Statutory indicators set by the Accounts Commission.

The Council has established its key priorities and performance indicators through the Council Plan. This outlines key priorities as well as lower level aims to be achieved in order to meet those priorities. The North Ayrshire Performance Management Framework and the LOIP are the main strategic tools which are used to plan for the Council’s performance in line with the Council Plan.

Performance tracking is primarily performed through the Council’s ‘North Ayrshire Performs’ tool, which tracks performance against key indicators and allows for comparison with other local authorities.

The Council presents bi-annual performance reports to Cabinet comparing its actual performance against the performance objectives included within Directorate Plans. Detailed reports are produced at directorate level showing how each directorate has performed against the Council’s key priorities per the council plan, and performance against relevant performance indicators is reviewed as appropriate for each directorate.

Best value

The best value (BV) framework follows a five year approach to auditing BV. 2018/19 represents year three of the BV audit plan. The Best Value Assurance Report (BVAR) report for North Ayrshire Council is planned for year four in the five year programme (i.e. 2019/20).

The BV audit work in 2018/19 was integrated into our audit approach, including our work on the audit dimensions discussed throughout this report.

Statutory performance indicators (SPI)

The Accounts Commission places great emphasis on Councils’ responsibility for public performance reporting. The Commission does not prescribe how Councils should report this information but expects them to provide the public with fair, balanced and engaging performance information.

For 2018/19, two SPIs were prescribed:

- SPI 1: Covering a range of information relating to service performance and local outcomes
- SPI 2: Relates to reporting of performance information as required by the LGBF.

Overall, we concluded that the Council’s arrangement for publication are satisfactory. A summary of the council’s performance results is set out on page 24.
Value for money (continued)
Overview of Performance

Performance data – LGBF

We have drawn on the LGBF to make a high level assessment of the Council’s performance, relative to all Scottish councils, in 2017/18 (the latest data available). The LGBF includes a number of indicators organised under common service areas.

The LGBF data was presented to the Cabinet for consideration in 2018/19, the latest data was obtained by Deloitte and the following analysis compared to prior year carried out:

The decline in Children’s Services is not a true reflection of the data as most indicators have only declined slightly and the Council is in the second LGBF quartile. This is considered a good achievement given the Council is one of the local authorities with the highest concentration of deprived areas.

Although overall performance has declined locally, it is important to note that the Council performance is better than the Scottish average in 60% of performance indicators as illustrated below:

In 2017/18, Council service performance improved in 21 areas, declined in 27 areas, with no change identified in 7 areas. Of note is the decline in Children’s Services where performance decreased in 14 service indicators.

Whilst the LGBF data is showing a decline in Children’s Services performance in comparison with the prior year, it should be noted that there has been a steady trend of improvement over the past five years in this area.

We note that the Council carried out comprehensive analysis for each LGBF performance area which was presented to Cabinet on 14 May 2018.

Following publication of the LGBF data, work has been undertaken with Directorates to analyse the Council’s performance and plan for improvements in key priority areas.
Performance data – local indicators

The graph below illustrates the Council’s performance as at September 2018 compared to March 2018.

Performance against indicators which fell significantly adrift of targets reduced from 15% to 11% in 2018/19, whilst performance indicators on target increased from 55% to 63%. Targets which were slightly adrift decreased from 30% to 26%.

This evidences that improvements have been made between the end of 2017/18 and the mid-year point of 2018/19. End of year performance reports for 2018/19 are expected to be presented to the Audit and Scrutiny Committee in September 2019.

Deloitte view – Value for money

Council performance against local indicators which fell significantly adrift of targets reduced from 15% to 11% in 2018/19, whilst performance indicators on target increased from 55% to 63%. This evidences that performance improvements have been made between the end of 2017/18 and the mid-year point of 2018/19. We conclude that the Council’s approach to focused performance improvement in specific areas is effective, as evidenced by the improvement in local performance indicators.

In the 2017/18 Local Government Benchmarking Framework exercise Council service performance improved in 21 areas, declined in 27 areas, with no change identified in 7 areas. We conclude that the council is fully engaged with its contribution towards national outcomes, evidenced by carrying out comprehensive analysis on LGBF indicators.
### Other specific risks

As set out in our Audit Plan, Audit Scotland identified a number of areas as significant risks faced by the public sector. We have considered these as part of our audit work on the four audit dimensions and summarised our conclusions below.

<table>
<thead>
<tr>
<th>Risk</th>
<th>Areas considered</th>
<th>Conclusion</th>
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</thead>
<tbody>
<tr>
<td>EU Withdrawal</td>
<td>We have assessed what work the Council has done to prepare for the impact of EU withdrawal, specifically considering people and skills; finance; and rules and regulations.</td>
<td>The Council is working closely with relevant partners to ensure it is as prepared as possible for the impact of EU withdrawal. The Council has set up a working group which meets regularly and reports into the Committee, in addition detailed risk register tied into national resilience is monitored on a regular basis.</td>
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<td><strong>People and skills</strong> - workforce assessment carried out by the Council indicated potential impact as being very low.</td>
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<td><strong>Finance</strong> – the largest direct impact is likely to be in relation to EU grant funded employment programmes and economic regeneration projects. Funding for most EU grant programmes is currently guaranteed until 2021, however, the Council’s long term financial planning acknowledges that risks that are still likely to arise as a result of EU withdrawal.</td>
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<td><strong>Rules and regulations</strong> – The Council is contributing to action being taken at a national level in collaboration with COSLA.</td>
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<td>From our work performed, we are satisfied that the Council is sufficiently prepared for the impact of EU withdrawal.</td>
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<tr>
<td>Changing landscape for public financial management</td>
<td>As part of our audit work on financial sustainability we have considered how the Council have reviewed the potential implications of the Scottish Government’s Medium Term Financial Strategy for its own finances, including long term planning.</td>
<td>The Council has a clear process in place for long term and medium term financial planning. The Council has reviewed and considered the MTFS as part of it's medium and long term financial planning, however, it recognises that the MTFS does not give any specific details for local government.</td>
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<td>In line with the MTFS the Council has considered funding scenarios, public service reform and improving outcomes as part of their LTFO.</td>
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### Other specific risks (continued)

<table>
<thead>
<tr>
<th>Risk</th>
<th>Areas considered</th>
<th>Conclusion</th>
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</thead>
<tbody>
<tr>
<td>Care income, financial assessments and financial guardianship</td>
<td>We have reviewed the arrangement for financial assessment of those requiring care and assessed whether they were subject to a significant backlog.</td>
<td>The North Ayrshire HSCP ‘Social Care Charging Policy’ details the arrangements for financial assessment of those requiring care. The policy is reviewed annually and any revisions to charges and financial assessment rules are approved by Cabinet as part of the annual budget setting process.</td>
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<td></td>
<td>There are currently named individuals fulfilling the role of Financial Interveners, they include the Senior Manager Finance of the Council and the Principal Manager – Finance of the HSCP. There are also two Financial Intervention Officer posts.</td>
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<td>The HSCP has a team dedicated to carrying out financial assessments and focussing on collecting care income. There is currently no significant backlog and we have not identified any risks from our audit work.</td>
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<tr>
<td>Openness and transparency</td>
<td>We have considered the Council’s approach to openness and transparency as part of our audit work on governance and transparency.</td>
<td>Overall, we are satisfied that the Council is open and transparent with its residents and relevant stakeholders, as discussed on page 19.</td>
</tr>
</tbody>
</table>
Other specific risks (continued)

<table>
<thead>
<tr>
<th>Risk</th>
<th>Areas considered</th>
<th>Conclusion</th>
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<tbody>
<tr>
<td>Dependency on key suppliers</td>
<td>We obtained a detailed breakdown of expenditure by supplier and performed an analysis to identify if there were any risks of dependency on key suppliers.</td>
<td>From our analysis, 10 suppliers made up 26% of the council’s expenditure in 2017/18 and 32% in 2018/19. The two largest suppliers being Scottish Water and PPP Services (North Ayrshire) Ltd. which make up 8% and 6% of the council's expenditure in 2018/19.</td>
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<td>The reason that spend levels are so high with Scottish Water is due to the fact that the Council collect council tax payments which include the water element of the charge. This is then passed onto Scottish Water, therefore, Scottish Water is not classed as a key supplier.</td>
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<td>The services offered by PPP Services (North Ayrshire) Ltd. relate to contracts offered under the Governments Public Private Partnership programme. Specifically this relates to the management of four schools for North Ayrshire Council.</td>
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<td>To mitigate the risk of a key supplier failing the Council has a number of controls in place:</td>
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<td>• Supplier fitness to undertake a contract is an embedded part of the tender process.</td>
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<td></td>
<td>• Alerts have been set up to provide notification of any changes to financial strength of companies. This is currently utilised across Health and Social Care contracts.</td>
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<td>• For recent new contracts suppliers are asked to complete an annual declaration on business continuity.</td>
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<td>• Completion of an exercise to identify all business critical contracts across the Council.</td>
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<td>• A review structure currently in place for “at risk” suppliers.</td>
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<td>PPP Services (North Ayrshire) Ltd. has not been identified as being an “at risk” supplier during these exercises, we are therefore satisfied that the council does not have risk of dependency on key suppliers.</td>
</tr>
</tbody>
</table>
Appendices
Purpose of our report and responsibility statement

Our report is designed to help you meet your governance duties

What we report
Our report is designed to help the Council discharge their governance duties.
Our report includes the results of our work on the following:

- Financial sustainability
- Financial management
- Governance and transparency
- Value for money.

What we don’t report
As you will be aware, our audit is not designed to identify all matters that may be relevant to the Council.
Also, there will be further information you need to discharge your governance responsibilities, such as matters reported on by management or by other specialist advisers.

This report has been prepared for the Council, as a body, and we therefore accept responsibility to you alone for its contents.
We accept no duty, responsibility or liability to any other parties, since this report has not been prepared, and is not intended, for any other purpose.

We welcome the opportunity to discuss our report with you and receive your feedback.

for and on behalf of Deloitte LLP
Glasgow
3 June 2019
# Action plan

## Recommendations for improvement

We have followed up the recommendations made in our 2017/18 annual report in relation to the wider scope areas and are pleased to note that 2 of the total 2 recommendations made have been fully implemented. The following recommendations have been made for 2018/19 and we will continue to monitor these as part of our audit work.

<table>
<thead>
<tr>
<th>Area</th>
<th>Recommendation</th>
<th>Management Response</th>
<th>Responsible person</th>
<th>Target Date</th>
<th>Priority</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial sustainability –</td>
<td>The proposed savings targets for the next phase of transformation are ambitious, therefore, it is important the Council has the supporting infrastructure in place. We recommend the Council has detailed plans in place to deliver the next phase of transformation and monitors the progress of key objectives and outcomes of these with appropriate benefit realisation tools.</td>
<td>The Transformation Think Tank will review the governance that underpins planning and delivery of our transformation programme. This will include benefits realisation.</td>
<td>Chief Executive</td>
<td>December 2019</td>
<td>High</td>
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<tr>
<td>Transformation</td>
<td>(see page 10 for further details)</td>
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<tr>
<td>Financial sustainability –</td>
<td>The Council’s new approach to workforce planning is still in its early stages, so it is important that the Council monitor this new way of working closely to ensure workforce planning across the whole Council is effective.</td>
<td>Our workforce planning has been evolving since being established in 2018. This is a key component of our planning framework and regular updates on progress will continue to be provided.</td>
<td>Executive Director (Finance and Corporate Support)</td>
<td>March 2020</td>
<td>High</td>
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<tr>
<td>Workforce planning</td>
<td>(see page 11 for further details)</td>
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<tr>
<td>Governance and transparency –</td>
<td>The Council should consider annual self-assessment of Committee and Council performance. The results of which should be made publicly available through the publication of an annual report.</td>
<td>CIPFA’s “Delivering Good Governance in Local Government” is already adopted and an annual report to Council reviewing core governance documentation is produced. To assess the effectiveness of the current Audit and Scrutiny committee a self-assessment will be undertaken in line with best practice frameworks.</td>
<td>Chief Executive</td>
<td>March 2020</td>
<td>Medium</td>
</tr>
<tr>
<td>Self evaluation</td>
<td>(see page 18 for further details)</td>
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